
Pricing is never one size fits all and Vetsource is here to support you, no matter what you would like your pricing to be.

By default your Home Delivery catalog is created at an online competitive retail price. During activation your dedicated onboarding specialist will review pricing with you and implement any pricing changes you desire.

Should you ultimately decide you would like to charge more or less than default retail price, we have plug and play pricing options available to you (adjusted monthly) as well as multiple ways to implement product or category specific pricing. Talk to your onboarding specialist today!

Should you wish to make case by case adjustments to accommodate specific pet parents, you can do that in ScriptRight during checkout:

Checkout

Landon Heryford

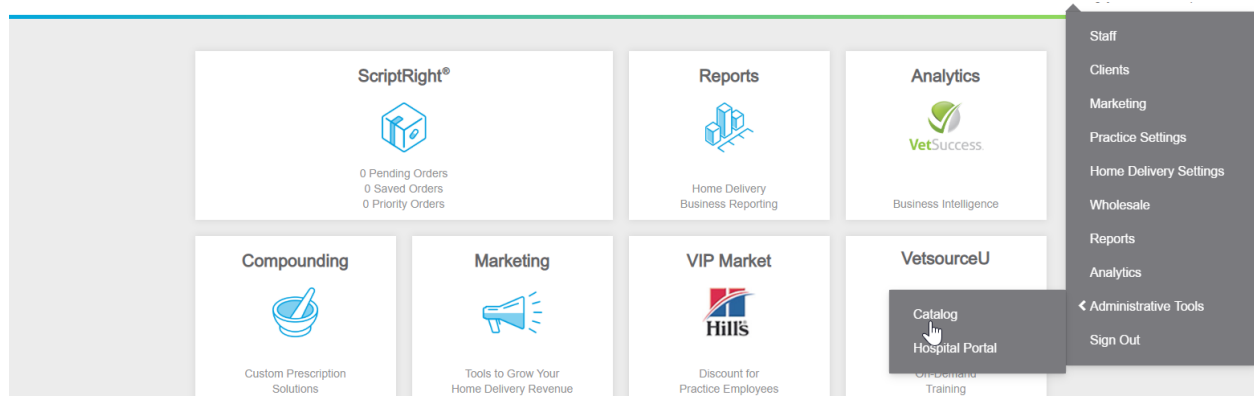
17014 NE SANDY BLVD PORTLAND OR 97230 (877) 738-8883

Cart (1 item - \$16.79)

HEARTGARD® Plus Chewables Dogs 51-100 lbs (Brown) 1-ct		Standard (3-6 business days) ▼
RemindMe		
Pet: Bark Twain		AutoShip: None (Add to AutoShip)
\$16.79	Change Price Remove Edit Approval Needed	Qty 1

Post launch, your dedicated practice success specialist is always available to help with any additional pricing changes post launch. Call/email/chat today to discuss your needs!

Or should you wish to adjust the catalog itself for all pet parents, you can do that via the Catalog link in your admin menu:



ACCOUNT ADMINISTRATION

- Discounts
- Product Exclusion
- Featured Products
- Pricing



You can either adjust your retail price by setting a percentage over the Base Cost of the product (this is recommended to protect your margin) or a specific dollar amount.

Adjust by percentage (recommended)

1. Whole Category

- Enter desired markup % into empty box in top Product Markup/Pricing Actions section.
- To apply changes, click **Markup**

Product Markup / Pricing Actions

Markup items below by % over base price **Markup**

Reset all pricing for the items below to default **Reset Prices**

Enter a markup percentage for any of the products and click **Markup Items**

Note: The fields below are defined as follows:
 Wholesale Cost - The wholesale price of the item.
 Base Cost - The wholesale price plus any associated fees.
 Hospital Price - The base price plus your markup (or original price if not yet marked up).

* Compounded products will not be affected by markup changes.

Products in "Arthritis/Pain" category:

	Prednisone Tablets - Strength/Size 50 mg Vial 30 ct - pin: 55001925P1
	Wholesale Cost: \$7.75
	Base Cost: \$10.73 markup by <input type="text" value=""/>
	Hospital Price: \$21.49
modify price	
	Previcox Chewable Tablets - Pack 30 ct Strength/Size 57 mg - pin: 25279120PK
	Wholesale Cost: \$27.84
	Base Cost: \$37.02 markup by <input type="text" value=""/>
	Hospital Price: \$66.29
modify price	

2. Individual Items

- Enter desired markup % into the empty fields next to each product.
- To apply changes, click **Markup**

Product Markup / Pricing Actions

Markup items below by % over base price **Markup**

Reset all pricing for the items below to default **Reset Prices**

Enter a markup percentage for any of the products and click **Markup Items**

Note: The fields below are defined as follows:
 Wholesale Cost - The wholesale price of the item.
 Base Cost - The wholesale price plus any associated fees.
 Hospital Price - The base price plus your markup (or original price if not yet marked up).

* Compounded products will not be affected by markup changes.

Products in "Arthritis/Pain" category:

	Prednisone Tablets - Strength/Size 50 mg Vial 30 ct - pin: 55001925P1
	Wholesale Cost: \$7.75
	Base Cost: \$10.73 markup by <input type="text" value="100"/> %
	Hospital Price: \$21.49
modify price	
	Previcox Chewable Tablets - Pack 30 ct Strength/Size 57 mg - pin: 25279120PK
	Wholesale Cost: \$27.84
	Base Cost: \$37.02 markup by <input type="text" value="85"/> %
	Hospital Price: \$66.29
modify price	
	Previcox Chewable Tablets - Pack 30 ct Strength/Size 227 mg - pin: 25279130PK
	Wholesale Cost: \$102.24
	Base Cost: \$78.15 markup by <input type="text" value="50"/> %
	Hospital Price: \$129.59

3. Group of Products

- a. Enter desired markup % into empty box in top Product Markup/Pricing Actions section.
- b. To apply changes, click **Markup Items**




Product Markup / Pricing Actions

Markup items below by % over base price

Note: The fields below are defined as follows:
 Wholesale Cost - The wholesale price of the item.
 Base Cost - The wholesale price plus any associated fees.
 Hospital Price - The base price plus your markup (or original price if not yet marked up).

* Compounded products will not be affected by markup changes.


Search results for 'Simparica Chewables'

	Simparica Chewables - Pack 3-ct Strength/Size 2.8-5.5 lbs (Gold) - p/n: 23012006PK Wholesale Cost: \$23.38 Base Cost: \$30.44 Hospital Price: \$50.99 modify price
	Simparica Chewables - Pack 3-ct Strength/Size 5.6-11 lbs (Purple) - p/n: 23012008PK Wholesale Cost: \$23.89 Base Cost: \$31.09 Hospital Price: \$51.99 modify price
	Simparica Chewables - Pack 3-ct Strength/Size 11.1-22 lbs (Orange) - p/n: 23012010PK Wholesale Cost: \$24.01 Base Cost: \$31.35 Hospital Price: \$52.99 modify price

Adjust by specific dollar amount (can be done by category or groups of product)

1. Click **Modify price** below pricing details

Search results for 'Simparica Chewables'

	Simparica Chewables - Pack 3-ct Strength/Size 2.8-5.5 lbs (Gold) - p/n: 23012006PK Wholesale Cost: \$23.38 Base Cost: \$30.44 Hospital Price: \$50.99 modify price
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2. Enter dollar amount under **New Price**


PRODUCT PRICING

Part Number/Description	Default Retail Price	Base Cost	Hospital Price	New Price	Remove My Pricing
23012006IPK - Simparica Chewables	50.99	30.44	50.99	65.00	<input type="checkbox"/>

* Custom prices are shown in red

- Click **Submit** to apply change. Note, this retail price will remain (regardless of any fluctuations in cost of goods) until such time as you either Remove My Pricing to return to default or enter in a new retail price.

For assistance with anything pricing related, please do not hesitate to reach out to the Vetsource Support team

CONTACT
Practice Support
(877) 738-8883
PracticeHelp@vetsource.com